A well thought out and researched business plan is the cornerstone to starting and running a business. Sound business plans can help you obtain financing, identify key milestones, and provide benchmarks to monitor progress toward your goals.

Be sure to check out the free or low-cost training opportunities, plus free professional business advising, from <u>your local Small Business Development</u> Center!

Get Your Free Business Plan from our collection of over 800 business plans listed below!

Updated January 10<sup>th</sup>, 2022

How to Write a Business Plan
The following are the nine sections of a <u>traditional business plan</u> identified by the <u>SBA</u> :
<ul><li>Executive summary</li><li>Company description</li><li>Market analysis</li></ul>
<ul> <li>Organization and management</li> <li>Service or product line</li> <li>Marketing and sales</li> </ul>
<ul> <li>Funding request</li> <li>Financial projections</li> </ul>

Appendix

The following are resources to help you develop your own business plan:

- <u>How to Write a Business Plan</u> from the <u>SBA Learning Center</u>, this free course explains the importance of business planning, defines and describes the components of a business plan to help you develop your own.
- Business plan template review of two formats and their content from SBA.
- <u>Build Your Business Plan</u> this SBA tool provides you with a step-by-step guide to help you get started.
- <u>Developing a Successful Business Plan</u> In this webinar business planning expert Tim Berry helps entrepreneurs and small businesses better understand how to create a business plan
- <u>Business Plan Outline</u> An in-depth look at how to create an individualized business plan with tools to make it easy.
- <u>How to Write a Business Plan</u> A step by step guide to writing a successful business plan.
- <u>Shopify</u> This comprehensive guide walks you through the nuts and bolts of writing your very own business plan.
- <u>How to Write a Business Plan in 8 Simple Steps</u> A step by step guide with in-depth information on writing each section of a business plan.
- How to Write a Business Plan for Funding A how-to guide on what is needed for a business plan to present to would-be investors and lenders.
- Business Plan Checklist Keep yourself on track while writing your business plan.

### Where to Find a Business Plan

- <u>Score</u> Business planning, finance, sales, marketing, and management templates & guides.
- <u>Bplans</u> Bplans.com contains the largest single collection of free sample business plans online as well as helpful tools and know-how for managing your business.
- <u>Business Plan Handbook</u> Reference for Business/Advameg contains the first 11 volumes of the Business Plan Handbook series, a compilation of business plans for small businesses.
- The Finance Resource Free online business plan samples
- More Business Free online sample business plans for various industries.
- <u>Klariti</u> Online templates, checklists, forms, and tutorials for entrepreneurs.

Business Plan Templates - an Alphabetized List

The following is a collection of sample business plans. Many of the business plan samples are provided by <u>Palo Alto Software</u>, the <u>Makers of Business Plan Pro</u>. Individuals working with their <u>local SBDC</u>, may receive a discount code for business plan software from participating SBDCs. You may use your promo code to set up your own <u>LivePlan account using the SBDC discount</u>.

#

3D Printing Service

Α

- Accounting and Bookkeeping
- Accounting (Automated)
- Accounting Firm
- Actuary
- Acupuncture Clinic
- Advertising Agency
- Advertising Consulting
- Affiliate Marketing Website
- Agricultural Consultants
- Agriculture Farm
- Agriculture Fruit Farm
- <u>Aircraft Equipment Maker</u>
- Aircraft Rental Instruction
- Air Ground Supplier
- Airline
- Airline Business
- Airline Charter Company
- Airport Shuttle
- Airport Shuttle
- Airport Taxi
- Alpaca Farm
- Ambulance Service

- Amusement Park
- Amusement Park
- Animal Day Care
- Antique Store
- Apartment Complex
- Apartment Rental Website
- Apparel Designer
- Aquarium Services
- Architectural Engineering
- Architecture Firm
- Architecture Firm
- Army Navy Store
- Art Film Theater
- Art Gallery
- Artificial Flowers Import
- Art Packaging Installation
- Art Sales Custom Framing
- Art School Gallery
- Art School Museum
- Art Supply Store and Gallery
- ASP B2B Technology
- Assisted Living Facility
- Astrology Tarot Card
- Athletic Shoe Store Franchise
- ATM Company
- Attorney Employment Agency
- <u>Au Pair Agency</u>
- Auction House
- Auditing and Consulting
- Auto Inspection Company
- Auto Inspectors
- Auto Finance Company
- Auto Parts Store
- <u>Auto Repair Service</u>

- Automobile Parts (Export)
- Automobile Restoration
- Automotive Dealer
- Automotive Repair Shop

### В

- Baby Boutique
- Bail Bonding Company
- Bakery
- Bakery
- Banquet Hall
- Bar and Tavern
- Bar and Tavern
- Barber Shop
- Bartending School
- Baseball Batting Cages
- Basketball Camp
- Batting Cages
- Beauty Salon
- Bed and Breakfast
- Bed and Breakfast
- Bed and Breakfast Caribbean
- Bed and Breakfast Inn
- Benefits Administration
- Beverage Distributor
- Beverage Machine Rental
- Beverage Manufacturer
- Bicycle Art
- Bicycle Shop (Retail)
- Bicycle Shop (Retail)
- Bike Shop
- Bingo Hall
- Biodiesel Plant

- Blacksmith
- Blood Bank
- Boarding School
- Boat and Yacht Dealer
- Boat Storage Facility
- Booking Agency
- Bookkeeping Practice
- Bowling Alley
- Bowling Entertainment Center
- Brewery
- Bridal Gown Shop
- Bridal Gown Shop
- Bridal Shop
- Business Analysis Publishing
- Business Brokerage
- Business Development
- Business Support Insurance
- Business Valuation Expert
- Butcher Shop
- Butcher Shop

C

- Cabinet Contractor
- Cable TV Installer
- Cafe
- Cafe Bistro Coffeehouse
- Call Center
- Candle Making
- Candy Store
- Car Audio Store
- Car Parts Store
- Car Rental Agency
- Car Wash

- Car Wash
- Car Wash (Self-service)
- Career Counselor
- Carpentry Contractor
- Carpet Cleaner
- Cash Flow Note Buyer
- Cash for Gold Store
- Casino
- Catering and Ballroom Rental
- Catering Company
- Catering Company
- Cell Phone Store
- Cell Phones Retailer
- Charter School
- Check Cashing Store
- Cheese Shop
- Chemical Laboratory
- Chicken Farm
- Child Day Care Services
- Children's Center
- Children's Play Program
- Children's Website
- Chinese Restaurant
- Chiropractic Business
- Chiropractic Practice
- Christmas Store
- Cigar Manufacturing
- Classified Ads Website
- Cleaning Services
- Clothing E-commerce Site
- Clothing Manufacturer
- Clothing Retail
- Clothing Retail
- Clothing Store

- Cloud Computing Service
- Coffee Distribution
- Coffee Export
- Coffee Kiosk
- Coffee Roaster
- Coffeehouse
- Comic Book Store
- Commercial Bank
- Commercial Catalog Sales
- Commercial Contractor
- Commercial Diving Service
- Commodities Trading Firm
- Computer Consulting
- Computer Hardware Reseller
- Computer Laser Accessories
- Computer Repair
- Computer Repair Service
- Computer Software
- Computer Software Retailer
- Computer Support
- Computers Reseller
- Concert Promoter
- Concierge Service
- Concierge Service
- Construction
- Construction Carpenter
- Construction Inspection
- Construction Irrigation
- Construction Manufacturer
- Construction Repair
- Consulting Firm
- Consulting Seminars
- Convenience Store
- Convenience Store

- Convenience Store Cafe
- Convenience Store Gas Station
- Convenience Store Soda Fountain
- Copy Shop
- Corporate Trainer
- Cosmetic Herbal Sundries
- Cosmetics Retailer
- Cosmetology (Beauty) School
- Countertop Installation Service
- Country Club
- Courier Service
- Court Reporting Service
- Credit Monitoring Service
- Credit Repair Service
- Crowdfunding Website
- Cruise Ship
- Cultural Consulting Firm
- Cupcake Store
- <u>Currency Exchanger</u>
- <u>Custom Pottery</u>
- Custom Printed T-Shirts

D

- Dance Studio
- Dance Studio
- Data Recovery
- Data Recovery Service
- Database Software
- Day Care
- Day Care Center
- Day Spa
- Day Spa
- Day Trader

- Debt Collection Agency
- <u>Debt Consolidation Service</u>
- <u>Decorative Pottery</u>
- Defense Contractor
- Deli
- Deli Restaurant
- Delicatessen and Bakery
- Demolition Company
- Dental Clinic
- Dental Laboratories
- Dental Laboratory
- Dental Office
- Department Store
- Dessert Bakery
- Diabetic Supply Company
- Diamond Retailer
- Diamond Wholesaler
- Diaper Manufacturer
- <u>Dinner Theater</u>
- Dinner Train
- Direct Mail Service
- Display Case Marketing
- <u>Distillery</u>
- DJ Service
- Document Shredding
- Document Shredding
- Dog and Cat Kennel
- Dog Groomer and Kennel
- Dog Obedience School
- Dollar Store
- Donut Shop
- Drapery Fabricator
- Driving School
- Driving School

- Drug Rehab Center
- Dry Cleaner
- <u>Dry Cleaning Home Delivery</u>
- **Drywall Installer**

Ε

- E-commerce
- E-commerce Fabric Store
- E-commerce Fire Rescue Equipment
- E-commerce Start-up
- E-Commerce Website
- Educational Software K-12
- Electrical Contractor
- Electrical Contractor
- Electronic Engineering
- Electronic Filing Storage
- Electronics Repair Shop
- Electronics Retailer
- Embroidery Shop
- Emergency Shelters
- Energy Conservation
- Engineering Business
- Engineering Consulting
- Engineering Firm
- Environmental Car Dealership
- Environmental Laboratory
- <u>Equipment Leasing Broker</u>
- Equipment Rental Sales
- Escort Agency
- Escrow Service
- Ethnic Food Import
- Ethnic Food Restaurant
- Event Planner

- Exec Employment Agency
- Export Watch Manufacturer
- Exterminator Service
- Eye Surgery Equipment Maker

F

- Family Medicine Clinic
- Farm
- Farmer's Market
- Fashion Consultant
- Fast Food Restaurant
- Film Production Company
- Financial Planner
- Financial Planning
- Financial Website
- Fine Dining Restaurant
- Fireworks Store
- Fish and Tackle Shop
- Fish Breeder
- Fishery
- Fishing Equipment
- Fishing Supplies and Fly Shop
- Fitness Center and Gym
- Flea Market
- Flight School
- Florist
- Flower Shop
- Food Preparation
- Food Truck
- Foreclosure Advisory
- Formwork Construction
- Franchise System
- Franchised Restaurant

- Frozen Custard Shop
- Freight Brokerage
- Fundraising Company
- Funeral Home
- Funeral Home
- Furniture Manufacturer
- Furniture Store

G

- Garden Products Recycling
- Gas Station
- Genealogy Service
- General Contractor
- General Freight Trucking
- Gift Basket
- Gift Basket Company
- Gift Card Distributor
- Gift Shop
- Global Event Planning
- Global Marketing
- Go Kart Track
- Gold Mine
- Gold Trading Company
- Golf Course
- Golf Driving Range
- Golf Pro Shop
- Gourmet Coffee Shop
- Gourmet Food Store
- Grant Search Company
- Graphic Design
- Graphic Design Company
- Gravel Rock Products
- Green Energy Products

- Greeting Card Maker
- Grocery Store
- Gun Shooting Range
- Gymnastics Center

Н

- Hair and Nail Salon
- Hair Replacement and Salon
- Hair Salon
- Halloween Shop
- Handyman Maintenance
- Hardware Retail Franchise
- Hardware Store
- Hardwood Floor Refinisher
- Haunted House
- Head Shop
- Health Club
- Health Plan Administration
- Health Spa
- **Healthy Restaurant**
- Hearing Testing Systems
- Heavy Equipment Maker
- Heavy Equipment Rental
- Hedge Fund
- High-Tech Marketing
- Hobby Shop
- Holding Company
- Home Health Care
- Home Healthcare Agency
- Home Inspection Service
- Home Oxygen Delivery
- Home Real Estate Inspection
- Hookah Bar

- Horse Boarding Real Estate
- Horse Farm
- Horse Reseller
- Horse Training
- Hospice
- Hospital
- Hostel

- Hotel and Resort
- Houseboat Rental
- Human Resources Consulting
- Hunting Supply Store
- HVAC Contractor
- Hydroponics Farm
- I.D. Verification Technology
- Ice Cream Shop
- Ice Skating Rink
- Import Export Company
- Independent Video Store
- Indoor Soccer Facility
- Infomercial Company
- Information Technology
- Infusion Therapy Pharmacy
- Inline Skating Products
- Insurance Agency
- Insurance Industry Support Services
- Insurance Premium Finance
- Integrated Communications
- <u>Interior Decorator</u>
- Interior Design
- Interiors Contractor
- International IT Consulting

- International Travel Agency
- Internet ASP
- Internet Cafe
- Internet Cafe
- Internet Court Documents
- Internet Marketing Firm
- Internet Media Advertising
- Internet Service Provider
- Inventory Control Software
- Investing Club
- Investment Bank
- Investment Website
- Irish Pub Bar
- IT Consulting Firm
- Italian Renaissance Theme Restaurant
- Italian Restaurant

J

- Janitorial Service
- Janitorial Services
- <u>Jet Ski Rental</u>
- Jewelry Store
- Juice and Smoothie Bar

Κ

- Karaoke Bar
- Karaoke Bar & Bowling Alley
- Karate

L

- Landscape Contractor
- Laser Tag Facility

- Laser Tag Gaming Center
- Laundry Mat
- Law Firm
- Law Practice
- Lawn and Garden Services
- Lead Generation Website
- Life Coach
- Lift Bed Manufacturer
- Limousine Service
- Limousine Taxi
- Lingerie Shop
- Lingerie Store
- Liquor Store
- Loan Brokerage
- Locksmith
- Locksmith

#### Μ

- Machine and Lathe Shop
- Machine Tooling
- Magazine Publisher
- Magazine Publisher
- Maid and Cleaning Service
- Mail Order Returns
- Mall
- Marina
- Marketing Strategy
- Martial Arts School
- Martial Arts School
- Masonry Contractor
- Massage Products
- Massage Therapist
- Maternity Clothing

- Maternity Clothing Store
- Mattress Store
- Medical Billing
- Medical Billing Company
- Medical Equipment
- Medical Equipment Developer
- Medical Internet Marketing
- Medical Laboratory
- Medical Language Translation
- Medical Practice
- Medical Scanning Lab
- Medical Software
- Medical Transcription
- Medicine Dispenser
- Mediterranean Restaurant
- Membership Social Events
- Men's Salon
- Mexican Restaurant
- Mexican Restaurant
- <u>Microbrewery</u>
- <u>Microbrewery</u>
- Midwife Service
- Miniature Golf Course
- Miniature Golf Course
- Mining Software
- MLM Cleaning Products
- MLM Water Filter
- Mobile Car Detailing
- Mobile Home Manufacturer
- Mobile Home Park
- Mobile Oil Change
- Mopeds Rental
- Mortgage Broker
- Mortgage Brokerage

- Motel Hunting Lodge
- Motel
- Motorcycle Dealer
- Motorcycle Shop
- Movie Theater
- Movie Theater
- Multi-Sport Complex
- Music Festival
- Music Recording Distribution
- Music Recording Producer
- Music Shop
- Musical Instrument Store
- Mutual Fund

### Ν

- Newsstand
- Nightclub
- Nightclub
- Nightclub Saloon
- Nightclub, Dance Classes
- Nonprofit Business Plans
- Nonprofit Food Bank
- Nonprofit Law Firm
- Nonprofit Recording Co-op
- Nonprofit Trade Association
- Not for Profit Organization
- Notary
- Nurse Practitioner
- Nursing Home
- Nursing Home
- Nutritionist Practice

- Occupational Health
- Office Consulting
- Office Equipment Rental
- Office Furniture Manufacturer
- Office Supply Store
- Oil Company
- Online Auction Website
- Online Booking
- Online Casino
- Online Clothing Store
- Online Data Storage
- Online Dating Website
- Online Print Shop
- Online School
- Optometry Practice
- Organic Restaurant
- Outdoor Gear Designer
- Outpatient Surgical Center
- <u>Outsourced Call Center</u>
- Outsourced Computer Support

Р

- Pack and Ship Store
- Packaging and Shipping
- Pain Management Clinic
- Paintball Facility
- Paintball Store and Field
- Painting Contractor
- Painting Contractors
- Pallet Manufacturer
- Paralegal Firm
- Parenting Center
- Parking Garage

- Party Equipment Rental
- Pasta Italian Restaurant
- Pasta Manufacturer
- Patent Agent
- Paternity Testing Clinic
- Patient Advocacy Service
- Pawn Shop
- Payday Lender
- Payroll Service Company
- Performance Auto Shop
- Personal Event Planning
- Personal Shopper
- Personal Shopping Services
- Personnel Management
- Pet Photography
- Pet Products Manufacturer
- Pet Sitter
- Pet Supplies
- Pharma Sales Company
- Pharmacy
- Pharmacy
- Photo Booth Company
- Photography Studio
- Photography Studio
- Physical Fitness Gym
- Physical Therapy Massage
- Physical Therapy Practice
- Pie Restaurant
- Pilates Studio
- Pizza Delivery
- Pizza Restaurant
- Pizzeria
- Pizzeria Franchise
- Plant Nursery

- Plastics Recycling
- Plumbing
- Plumbing Contractor
- Podiatry Practice
- Polygraph Service
- Pool Cleaning Service
- Pool Hall
- Pool Table Store
- Portrait Photographer
- Pottery Store
- Poultry (Chicken) Farm
- Powder Coating Service
- Power Plant
- Power Washing Service
- Preschool
- Print Brokerage
- Print Services Broker
- Private Equity Firm
- Private Investigator
- Private Placement Broker
- Process Serving Service
- Promotional Products Maker
- Property Appraiser
- Property Management Firm
- <u>Psychology Practice</u>
- Public Relations
- Public Relations Firm

Q

- Quick Lube Oil Change
- Quilt Artist (Custom)

- Race Track
- Radio Station
- Radiology Center
- Real Estate Brokerage
- Real Estate Brokerage
- Real Estate Developer
- Real Estate Property Management
- Real Estate Website
- Real Estate Website
- Record Label
- Recording Studio
- Recreation Center
- Recycling Center
- Recycling Waste Materials
- Regional Airline
- Reiki Practitioner
- Religious Coffeeshop
- Rent to Own Store
- Rental Remodeling
- Repo Company
- Residential Remodeling
- Resort Hotel Ski Lodge
- Restaurant
- Restaurant Business Plan List (Several Types)
- Retail Property Sub-leasing
- Retail Tennis Shop
- Rock Climbing Gym
- Roller Skating Rink
- Roofing Contractor
- RV Dealer
- RV Park

- Salsa Manufacturer
- Salsa Manufacturer
- Salvage Company
- Sandwich Shop
- Sandwich Shop
- Sandwich Shop (franchise)
- Satellite Communications
- Saw Mill
- Scholarship Consulting
- School Bus Operator
- School Fundraising
- Scrapbooking Store
- Scrapbooking Supply Store
- Scuba Supply Store
- Security Guard Service
- Security System Company
- Self-Storage
- Self Storage Facility
- Seminars Company
- SEO Company
- Septic Tank Contractor
- Shared Office Building
- Shaved Ice Beverage
- Sheet Metal Fabricator
- Shipment Monitoring
- Sightseeing Bus Tours
- Sign Maker
- Singles Bar
- Skate Park Skiing
- Skateboard Shop
- Ski Lodge
- Skydiving Service
- Slaughter House
- Small Engine Repair

- Snow Plow Service
- Soap Manufacturer
- Soccer Club
- Social Networking Website
- Soft Pretzel Shop
- Software Developer
- Software Publisher
- Software Testing
- Solar Energy Farm
- Solar Panel Installation
- Solar Water Heater Distributor
- Soup Kitchen
- Soybean Farm
- Specialty Baker
- Speech Therapist
- Sporting Goods Store
- Sports Agency
- Sports Bar
- Sports Bar
- Sports Equipment Cafe
- Sports Medical Equipment
- Sports Memorabilia
- Sports Memorabilia Store
- Sprinkler Installation
- Staffing Agency
- Stained Glass Gallery
- Stationery Store
- Steak Buffet Restaurant
- Structured Settlement
- Summer Camp
- Surf Clothing and Sportswear
- Surgery Practice
- Surgical Medical Equipment
- <u>Surveyor</u>

# • Surveyor Instrument

# • Sushi Restaurant

### Т

- Tailor
- Talent Agency
- Tanning Salon
- Tanning Salon
- Tapas Restaurant
- Tattoo Parlor
- Tattoo Removal Service
- Tattoo Shop
- Tax Preparation Company
- Taxi Business
- Taxi Cab Service
- Taxidermy Service
- Tea Room
- Teachers' Employment Agency
- Telemarketing Company
- Telemarketing Consultants
- Test Preparation
- Theatre Production
- Theatrical Music Producer
- Thrift Shop
- Tires and Rims Shop
- Title Insurance Company
- <u>Title Loan Company</u>
- <u>Tobacco Retail Business</u>
- Tourism Website Services
- Toy Store
- Tracking Device Maker
- Trade Association
- Travel Agency

- Travel Agency Upscale
- Tree Removal Service
- Trophy Store
- Truck Stop
- Trucking Company
- T-Shirt Company
- Tutoring Service
- Tutoring Service
- Tuxedo Rental Service
- TV Program

U

- <u>Uniform Supply Company</u>
- Used Book Store
- Used Book Store
- Used Car Dealer
- Used Car Dealer
- Used Sports Equipment Store

٧

- Vacuum Cleaner Store
- Vending Machine Company
- Vending Services
- Venture Capital Firm
- Veterinary Clinic
- Veterinary Clinic
- Video Documentation Service
- Video Game Store
- Video Gaming Center
- Video Production Company
- Video Television Production
- Vinyl Record Store
- Virtual Secretary

- Vitamin Shop
- Voice Recognition Software
- VolP Company

### W

- Waste Management
- Water Purification
- Web Development Firm
- Web Hosting Company
- Wedding Consultant
- Wedding Planner
- Weight Loss Center
- Weight Loss Seminars
- Welding Service and Supply
- Wholesale Bicycle Distributor
- Wholesale Juice
- Wi-Fi Kiosk
- WiFi Kiosks
- Wind Farm
- Window Cleaning Service
- Windshield Repair Service
- Wine Distributor
- Wine Shop
- Wine Store
- Winery
- Wireless DataComm
- Women's Clothing Boutique
- Women's Shoe Store
- Wood Pellet Manufacturer
- Word Processing Service
- Workout Gym
- Wrestling Entertainment

- Yacht Charter Service
- Yoga Center
- Yoga Studio

Additional Small Business Resources
Already in business or thinking about starting your own small business? Check out our various small business resources:

- View more small business help topics here: <u>Small Business Information Center</u>
- View business reports here: <u>Small Business Snapshots</u>
- View industry-specific research here: Market Research Links

Remember, you can also receive free professional business advice and free or low-cost business training from your <u>local Small Business Development Center</u>!

Photo by Nik MacMillan on Unsplash